

# Activity Four: Negotiations

## INDIVIDUAL REPORT

How was the World War I negotiation process affected by the inclusion and exclusion of particular countries? Which country was the most affected? Why? Think of a situation in your life [or create one, if not applicable] where you were involved in a negotiation process that excluded people who were affected by the decisions being made. Describe this situation and explain how it is similar to or different from the Paris peace negotiations in World War I.

### Evaluation Criteria

- Accurately names all the major participants that were included or excluded
- Describes at least one way the negotiation process was affected by the inclusion of a select group of countries and at least two ways the negotiation process was affected by the exclusion of particular countries
- Includes an opinion of which country was most affected
- Personal scenario clearly relates to the concept of inclusion /exclusion and how it affects the negotiation process
- Addresses how the issue of negotiations relates to that cost of war and the price of peace

**A meeting at Versailles**

**Revised 12/00**

## Activity Four: Negotiations

EC	Exceeds the EC's	Meets the EC's	Progressing towards the EC's	Minimally addresses the EC's
Accurately names all the major participants that were included or excluded  (20%)	Accurately names all major participants that were included or excluded with reference to their stance/ position in negotiations  (20%)	Accurately names all the major participants that were included or excluded  (17%)	Names all major participants that were either excluded or included, but not both  (15%)	Names participants that were either included or excluded but the listing is incomplete  (12%)
Describes at least one way the negotiation process was affected by the inclusion of a select group of countries and at least two ways the negotiation process was affected by the exclusion of particular countries  (20%)	Describes more than one way the negotiation process was affected by the inclusion of a select group of countries and more than two ways the negotiation process was affected by the exclusion of particular countries  (20%)	Describes at least one way the negotiation process was affected by the inclusion or exclusion of a select group of countries and at least two ways the negotiation process was affected by the exclusion of particular countries  (17%)	Describes only how the inclusion or exclusion of a select group of countries affected the negotiation process, but not both  (15%)	Description of how the negotiation process was affected by the inclusion or exclusion of select countries is incomplete  (12%)
Includes an opinion of which country was most affected  (20%)	Includes multiple perspectives in addition to an opinion of which country was most affected with supporting evidence  (20%)	Includes an opinion of which country was most affected with evidence supporting that opinion  (17%)	Includes an opinion of which country was most affected  (15%)	Little or no supporting evidence and opinion is unclear  (12%)
Personal scenario clearly relates to the concept of inclusion /exclusion and how it affects the negotiation process  (20%)	Detailed personal scenario clearly relates to the concepts of inclusion/exclusion & how it affects the negotiation process or multiple scenarios  (20%)	Personal scenario clearly relates to the concept of inclusion /exclusion and how it affects the negotiation process  (17%)	Personal scenario relates to the concept of inclusion /exclusion or how it affects the negotiation process, but not both  (15%)	Personal scenario does not relate to the concept of inclusion/exclusion or how it affects the negotiation process  (12%)
Addresses how the issue of negotiations relates to that cost of war and the price of peace  (20%)	Addresses how the issue of negotiations relates to the cost of war and the price of peace, using multiple examples.  (20%)	Addresses how the issue of negotiations relates to the cost of war and the price of peace  (17%)	Addresses how the issue of negotiations relates to the cost of war or the price of peace, but not both  (15%)	The issue of how negotiations relates to the cost of war or the price of peace is not completely addressed  (12%)

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